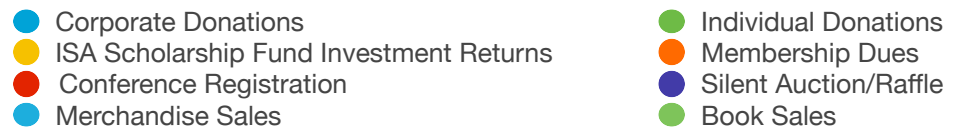


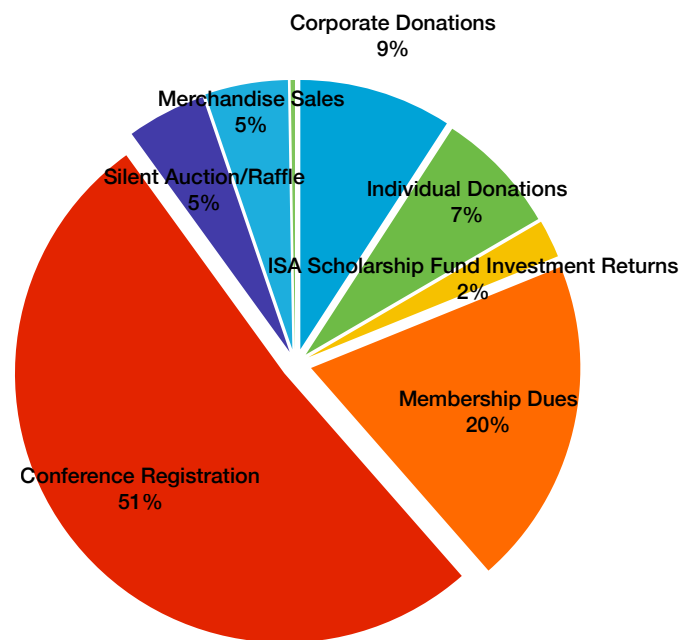
## Net Worth \$328,095 (As of December 31, 2022)

Checking Account	\$48,251
Scholarship Fund Investment Account	\$279,844

## Income \$200,732



Corporate Donations	\$18,387
Individual Donations	\$14,934
ISA Scholarship Fund Investment Returns	\$4,569
Membership Dues	\$39,495
Conference Registration	\$103,313
Silent Auction/Raffle	\$9,527
Merchandise Sales	\$9,980
Book Sales	\$527



\*Francesca Norris Memorial Scholarship Fund Donations are not included in ISA+21's income. The donations are kept in cash separately at LPL financials.

- \* Silent Auction/Raffles - Silent Auction \$8,437, Raffle \$1,090
- \* Merchandise Sales - ISA/Abingdon Watch sales \$8,794, Redbubble online sales \$1,186.34
- \* Book Sales: Women who Fly by ISA+21 (on [amazon.com](https://www.amazon.com)) \$527
- \* Amazon Smile \$

### Top Corporate Donations

- Aviation Retirement Strategies (conference) \$7,000
- Greater Kansas City Foundation \$5,000
- FAST (conference) \$500
- Network for Good (online fundraisers- facebook, etc.) \$487
- LPL Financial \$250
- Amazon Prime (general fund) \$234

### Individual Donations

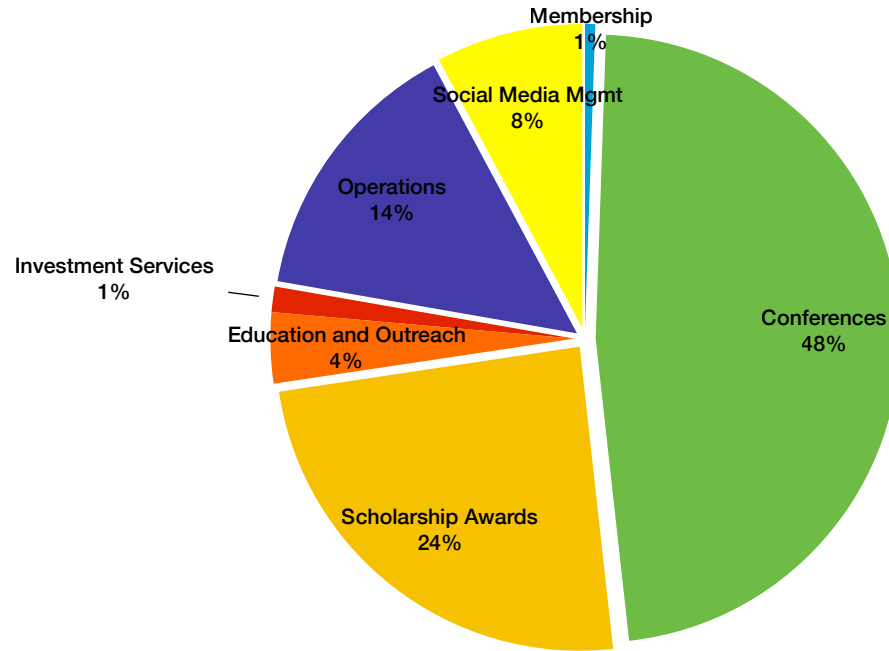
- \$1,200 for General Fund
- \$13,734 for Scholarship Fund

### Francesca Norris Memorial Scholarship Fund Donations \$2,975

# Expenses \$209,562

Membership	\$1,132
Conferences	\$99,969
Scholarship Awards	\$51,110
Education and Outreach	\$7,883
Investment Services	\$2,835
Operations	\$30,253
Social Media Mgmt	\$16,380

- Membership
- Scholarship Awards
- Investment Services
- Social Media Mgmt
- Conferences
- Education and Outreach
- Operations



**1. Membership \$1,132**

- New Lapel Pin Order \$0
- Shipping \$94
- Shipping Supplies \$1038

**2. ISA Conference \$99,969**

**3. Scholarship Awards \$51,110** (2019-2022 scholarship awards payout depending on when recipients train)

**5. Education and Outreach \$7,883**

- 2022 Women in Aviation conference** \$4916 (supplies, conference fees) + \$2,967 (BODs lodging)
- IFALPA conference** \$0
- Project Engage** \$0

**6. Scholarship Fund Investment Service (LPL Financial) \$2,835**

**7. Operations \$30,253**

**General Operations**

- Business Registration Fees (Your Nevada Corporate Solutions - corporate office service) \$175
- Accounting Services (WSRP- bookkeeping, Tax Returns, financial reports) \$8,092
- Legal Fees \$0
- Operations (postage, mail \$285, print, copy, supplies \$15, others \$1,591) \$1,891
- General/Directors and Officers Liability Insurances \$1,201
- Website hosting (Wild Apricot 1 year) \$2,052
- Website Maintenance (Digital Marketing-Simboliq) \$3,000
- AffiniPay Merchant Service fees \$11,433
- ISA BOD meetings (Feb, Jun - parking, meals, lodging, transportation, etc.) \$2,409

**9. Social Media Management \$16,380**

- Social Media Manager \$315/wk