

						ISWAP	
						Profit & Loss	
						12/31/21	
							<b>Jan - Dec 21</b>
						<b>Ordinary Income/Expense</b>	
						<b>Income</b>	
						<b>43400 · Public Support</b>	
						<b>43410 · Corp Contributions</b>	
						43411 · General Fund	23,905.99
						43412 · Scholarship - other	4,200.00
						43413 · Scholarship -FN	100.00
						<b>Total 43410 · Corp Contributions</b>	<b>28,205.99</b>
						<b>43450 · Individual Contributions</b>	
						43444 · General Fund	11,419.00
						43445 · Scholarship-other	3,550.00
						43447 · Scholarship-FN	6,165.00
						<b>Total 43450 · Individual Contributions</b>	<b>21,134.00</b>
						<b>Total 43400 · Public Support</b>	<b>49,339.99</b>
						<b>45000 · Investments</b>	
						45020 · Dividend, Interest (Securities)	6,670.57
						45035 · Capital Gain Distributions	13,095.42
						45045 · Capital Gains/Losses	12,718.91
						<b>Total 45000 · Investments</b>	<b>32,484.90</b>
						<b>47200 · Program Income</b>	
						47220 · Conference	49,244.36
						47228 · Book Sales	699.77
						47229 · Merchandise Sales	1,741.75
						<b>Total 47200 · Program Income</b>	<b>51,685.88</b>
						47230 · Membership Dues	32,785.00
						48000 · Advertising Revenue	2,300.01
						<b>Total Income</b>	<b>168,595.78</b>
						<b>Gross Profit</b>	<b>168,595.78</b>
						<b>Expense</b>	
						<b>60300 · Awards and Grants</b>	
						60320 · Cash Awards and Grants	57,958.00
						60300 · Awards and Grants - Other	0.00
						<b>Total 60300 · Awards and Grants</b>	<b>57,958.00</b>
						<b>60900 · Business Expenses</b>	
						60920 · Business Registration Fees	175.00
						<b>Total 60900 · Business Expenses</b>	<b>175.00</b>
						<b>62100 · Contract Services</b>	
						62110 · Accounting Fees	7,371.50
						62140 · Legal Fees	60.00
						62170 · Managed Account Fees - LPL	5,779.58
						<b>Total 62100 · Contract Services</b>	<b>13,211.08</b>
						<b>65000 · Operations</b>	

				65020 · Postage, Mail	3,686.93
				65030 · Print/Copy	268.76
				65040 · Supplies	1,577.98
				65000 · Operations - Other	662.96
				<b>Total 65000 · Operations</b>	<b>6,196.63</b>
				<b>65100 · Other Expenses</b>	
				65120 · Insurance - Liability, D and O	1,199.00
				65130 · Memberships and Dues	98.96
				65170 · Bank, merchant fees	3,801.73
				65172 · Wild Apricot	2,052.00
				65175 · Gateway.net	53.85
				65190 · Other Costs	992.11
				65195 · Social Media Management	18,016.74
				65197 · Digital Marketing	2,750.00
				<b>Total 65100 · Other Expenses</b>	<b>28,964.39</b>
				<b>67200 · Program Expense</b>	
				67221 · ISA Conference	66,012.46
				67227 · WAI	250.00
				68400 · Merchandise Order	10,257.72
				67200 · Program Expense - Other	7,586.63
				<b>Total 67200 · Program Expense</b>	<b>84,106.81</b>
				<b>68300 · Travel and Meetings</b>	
				68310 · Board of Directors	2,921.94
				<b>Total 68300 · Travel and Meetings</b>	<b>2,921.94</b>
				<b>Total Expense</b>	<b>193,533.85</b>
				<b>Net Ordinary Income</b>	<b>-24,938.07</b>
				<b>Other Income/Expense</b>	
				<b>Other Income</b>	
				47001 · Unrealized Gain/Loss - LPL	28,277.42
				<b>Total Other Income</b>	<b>28,277.42</b>
				<b>Net Other Income</b>	<b>28,277.42</b>
				<b>Net Income</b>	<b>3,339.35</b>