

## ISWAP Profit & Loss by Class January through December 2020

	1 Membership	Conference - Louisville (2 Conference)	Conference - Sydney (2 Conference)	Total 2 Conference
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>43400 · Public Support</b>				
43410 · Corp Contributions				
43411 · General Fund	0.00	15,500.00	0.00	15,500.00
<b>Total 43410 · Corp Contributions</b>	0.00	15,500.00	0.00	15,500.00
<b>43450 · Individual Contributions</b>				
43444 · General Fund	0.00	825.00	0.00	825.00
43445 · Scholarship-other	0.00	0.00	0.00	0.00
43447 · Scholarship-FN	0.00	0.00	0.00	0.00
43452 · Silent Auction	0.00	3,238.04	0.00	3,238.04
<b>Total 43450 · Individual Contributions</b>	0.00	4,063.04	0.00	4,063.04
<b>Total 43400 · Public Support</b>	0.00	19,563.04	0.00	19,563.04
<b>45000 · Investments</b>				
45020 · Dividend, Interest (Securities)	0.00	0.00	0.00	0.00
45035 · Capital Gain Distributions	0.00	0.00	0.00	0.00
45045 · Capital Gains/Losses	0.00	0.00	0.00	0.00
<b>Total 45000 · Investments</b>	0.00	0.00	0.00	0.00
<b>47200 · Program Income</b>				
47220 · Conference	0.00	28,872.54	200.00	29,072.54
47228 · Book Sales	0.00	0.00	0.00	0.00
47229 · Merchandise Sales	0.00	1,528.24	0.00	1,528.24
<b>Total 47200 · Program Income</b>	0.00	30,400.78	200.00	30,600.78
<b>47230 · Membership Dues</b>	27,275.00	0.00	0.00	0.00
<b>Total Income</b>	27,275.00	49,963.82	200.00	50,163.82
<b>Gross Profit</b>	27,275.00	49,963.82	200.00	50,163.82
<b>Expense</b>				
<b>60300 · Awards and Grants</b>	0.00	0.00	0.00	0.00
<b>60900 · Business Expenses</b>				
60920 · Business Registration Fees	0.00	0.00	0.00	0.00
<b>Total 60900 · Business Expenses</b>	0.00	0.00	0.00	0.00

**ISWAP**  
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	1 Membership	Conference - Louisville (2 Conference)	Conference - Sydney (2 Conference)	Total 2 Conference
<b>62100 - Contract Services</b>				
62110 - Accounting Fees	0.00	0.00	0.00	0.00
62140 - Legal Fees	0.00	0.00	0.00	0.00
62170 - Managed Account Fees - LPL	0.00	0.00	0.00	0.00
<b>Total 62100 - Contract Services</b>	0.00	0.00	0.00	0.00
<b>65000 - Operations</b>				
65020 - Postage, Mail	59.05	0.00	0.00	0.00
<b>65040 - Supplies</b>				
65043 - Membership	0.00	0.00	0.00	0.00
65040 - Supplies - Other	76.01	0.00	0.00	0.00
<b>Total 65040 - Supplies</b>	76.01	0.00	0.00	0.00
65000 - Operations - Other	0.00	0.00	0.00	0.00
<b>Total 65000 - Operations</b>	135.06	0.00	0.00	0.00
<b>65100 - Other Expenses</b>				
65120 - Insurance - Liability, D and O	0.00	0.00	0.00	0.00
65170 - Bank, merchant fees	0.00	0.00	0.00	0.00
65171 - Club Express	0.00	0.00	0.00	0.00
65175 - Gateway.net	0.00	0.00	0.00	0.00
65190 - Other Costs	0.00	0.00	0.00	0.00
65195 - Social Media Management	0.00	0.00	0.00	0.00
65197 - Digital Marketing	0.00	0.00	0.00	0.00
<b>Total 65100 - Other Expenses</b>	0.00	0.00	0.00	0.00
<b>67200 - Program Expense</b>				
67221 - ISA Conference	0.00	40,341.70	0.00	40,341.70
67227 - WAI	0.00	0.00	0.00	0.00
68400 - Merchandise Order	0.00	482.38	0.00	482.38
67200 - Program Expense - Other	0.00	0.00	0.00	0.00
<b>Total 67200 - Program Expense</b>	0.00	40,824.08	0.00	40,824.08
<b>68300 - Travel and Meetings</b>				
68310 - Board of Directors	0.00	0.00	0.00	0.00
68370 - WAI	0.00	0.00	0.00	0.00
<b>Total 68300 - Travel and Meetings</b>	0.00	0.00	0.00	0.00
<b>Total Expense</b>	135.06	40,824.08	0.00	40,824.08
<b>Net Ordinary Income</b>	27,139.94	9,139.74	200.00	9,339.74

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	1 Membership	Conference - Louisville (2 Conference)	Conference - Sydney (2 Conference)	Total 2 Conference
<b>Other Income/Expense</b>				
<b>Other Income</b>				
47001 - Unrealized Gain/Loss - LPL	0.00	0.00	0.00	0.00
<b>Total Other Income</b>	0.00	0.00	0.00	0.00
<b>Other Expense</b>				
80000 - Uncategorized Transactions	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	0.00	0.00	0.00	0.00
<b>Net Other Income</b>	0.00	0.00	0.00	0.00
<b>Net Income</b>	<b>27,139.94</b>	<b>9,139.74</b>	<b>200.00</b>	<b>9,339.74</b>

**ISWAP**  
**Profit & Loss by Class**  
 January through December 2020

	3 Awards and Grants	5 Education & Outreach	6 Investment	7 Operations
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>43400 · Public Support</b>				
43410 · Corp Contributions				
43411 · General Fund	12,292.02	101.25	0.00	0.00
<b>Total 43410 · Corp Contributions</b>	12,292.02	101.25	0.00	0.00
<b>43450 · Individual Contributions</b>				
43444 · General Fund	2,012.00	0.00	0.00	0.00
43445 · Scholarship-other	5,200.00	0.00	0.00	0.00
43447 · Scholarship-FN	14,955.20	0.00	0.00	0.00
43452 · Silent Auction	0.00	0.00	0.00	0.00
<b>Total 43450 · Individual Contributions</b>	22,167.20	0.00	0.00	0.00
<b>Total 43400 · Public Support</b>	34,459.22	101.25	0.00	0.00
<b>45000 · Investments</b>				
45020 · Dividend, Interest (Securities)	0.00	0.00	7,066.32	0.00
45035 · Capital Gain Distributions	0.00	0.00	19,940.62	0.00
45045 · Capital Gains/Losses	0.00	0.00	4.77	0.00
<b>Total 45000 · Investments</b>	0.00	0.00	27,011.71	0.00
<b>47200 · Program Income</b>				
47220 · Conference	0.00	0.00	0.00	0.00
47228 · Book Sales	0.00	694.17	0.00	0.00
47229 · Merchandise Sales	0.00	0.00	0.00	0.00
<b>Total 47200 · Program Income</b>	0.00	694.17	0.00	0.00
<b>47230 · Membership Dues</b>	0.00	0.00	0.00	0.00
<b>Total Income</b>	34,459.22	795.42	27,011.71	0.00
<b>Gross Profit</b>	34,459.22	795.42	27,011.71	0.00
<b>Expense</b>				
<b>60300 · Awards and Grants</b>	71,401.00	0.00	0.00	0.00
<b>60900 · Business Expenses</b>				
60920 · Business Registration Fees	0.00	0.00	0.00	175.00
<b>Total 60900 · Business Expenses</b>	0.00	0.00	0.00	175.00

**ISWAP**  
**Profit & Loss by Class**  
 January through December 2020

	3 Awards and Grants	5 Education & Outreach	6 Investment	7 Operations
<b>62100 - Contract Services</b>				
62110 - Accounting Fees	0.00	0.00	0.00	8,472.25
62140 - Legal Fees	0.00	0.00	0.00	2,620.00
62170 - Managed Account Fees - LPL	0.00	0.00	5,066.79	0.00
<b>Total 62100 - Contract Services</b>	0.00	0.00	5,066.79	11,092.25
<b>65000 - Operations</b>				
65020 - Postage, Mail	0.00	0.00	0.00	243.66
<b>65040 - Supplies</b>				
65043 - Membership	0.00	0.00	0.00	133.35
65040 - Supplies - Other	0.00	0.00	0.00	752.43
<b>Total 65040 - Supplies</b>	0.00	0.00	0.00	885.78
65000 - Operations - Other	0.00	0.00	0.00	2,372.26
<b>Total 65000 - Operations</b>	0.00	0.00	0.00	3,501.70
<b>65100 - Other Expenses</b>				
65120 - Insurance - Liability, D and O	0.00	0.00	0.00	1,209.00
65170 - Bank, merchant fees	0.00	0.00	0.00	4,500.34
65171 - Club Express	0.00	0.00	0.00	1,844.72
65175 - Gateway.net	0.00	0.00	0.00	683.80
65190 - Other Costs	0.00	0.00	0.00	2,539.35
65195 - Social Media Management	0.00	0.00	0.00	4,757.50
65197 - Digital Marketing	0.00	0.00	0.00	7,060.00
<b>Total 65100 - Other Expenses</b>	0.00	0.00	0.00	22,594.71
<b>67200 - Program Expense</b>				
67221 - ISA Conference	0.00	0.00	0.00	1,244.99
67227 - WAI	0.00	3,309.91	0.00	0.00
68400 - Merchandise Order	0.00	0.00	0.00	322.50
67200 - Program Expense - Other	0.00	600.00	300.00	0.00
<b>Total 67200 - Program Expense</b>	0.00	3,909.91	300.00	1,567.49
<b>68300 - Travel and Meetings</b>				
68310 - Board of Directors	0.00	0.00	0.00	968.28
68370 - WAI	0.00	3,142.56	0.00	0.00
<b>Total 68300 - Travel and Meetings</b>	0.00	3,142.56	0.00	968.28
<b>Total Expense</b>	71,401.00	7,052.47	5,366.79	39,899.43
<b>Net Ordinary Income</b>	-36,941.78	-6,257.05	21,644.92	-39,899.43

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	<u>3 Awards and Grants</u>	<u>5 Education &amp; Outreach</u>	<u>6 Investment</u>	<u>7 Operations</u>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
47001 - Unrealized Gain/Loss - LPL	0.00	0.00	24,430.49	0.00
<b>Total Other Income</b>	0.00	0.00	24,430.49	0.00
<b>Other Expense</b>				
80000 - Uncategorized Transactions	0.00	0.00	0.00	0.00
<b>Total Other Expense</b>	0.00	0.00	0.00	0.00
<b>Net Other Income</b>	0.00	0.00	24,430.49	0.00
<b>Net Income</b>	<b>-36,941.78</b>	<b>-6,257.05</b>	<b>46,075.41</b>	<b>-39,899.43</b>

**ISWAP**  
**Profit & Loss by Class**  
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	Unclassified	TOTAL
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>43400 · Public Support</b>		
43410 · Corp Contributions		
43411 · General Fund	0.00	27,893.27
<b>Total 43410 · Corp Contributions</b>	0.00	27,893.27
<b>43450 · Individual Contributions</b>		
43444 · General Fund	0.00	2,837.00
43445 · Scholarship-other	0.00	5,200.00
43447 · Scholarship-FN	0.00	14,955.20
43452 · Silent Auction	0.00	3,238.04
<b>Total 43450 · Individual Contributions</b>	0.00	26,230.24
<b>Total 43400 · Public Support</b>	0.00	54,123.51
<b>45000 · Investments</b>		
45020 · Dividend, Interest (Securities)	0.00	7,066.32
45035 · Capital Gain Distributions	0.00	19,940.62
45045 · Capital Gains/Losses	0.00	4.77
<b>Total 45000 · Investments</b>	0.00	27,011.71
<b>47200 · Program Income</b>		
47220 · Conference	0.00	29,072.54
47228 · Book Sales	0.00	694.17
47229 · Merchandise Sales	0.00	1,528.24
<b>Total 47200 · Program Income</b>	0.00	31,294.95
<b>47230 · Membership Dues</b>	0.00	27,275.00
<b>Total Income</b>	0.00	139,705.17
<b>Gross Profit</b>	0.00	139,705.17
<b>Expense</b>		
60300 · Awards and Grants	0.00	71,401.00
<b>60900 · Business Expenses</b>		
60920 · Business Registration Fees	0.00	175.00
<b>Total 60900 · Business Expenses</b>	0.00	175.00

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	Unclassified	TOTAL
<b>62100 · Contract Services</b>		
62110 · Accounting Fees	0.00	8,472.25
62140 · Legal Fees	0.00	2,620.00
62170 · Managed Account Fees - LPL	0.00	5,066.79
<b>Total 62100 · Contract Services</b>	0.00	16,159.04
<b>65000 · Operations</b>		
65020 · Postage, Mail	0.00	302.71
<b>65040 · Supplies</b>		
65043 · Membership	0.00	133.35
65040 · Supplies - Other	0.00	828.44
<b>Total 65040 · Supplies</b>	0.00	961.79
65000 · Operations - Other	0.00	2,372.26
<b>Total 65000 · Operations</b>	0.00	3,636.76
<b>65100 · Other Expenses</b>		
65120 · Insurance - Liability, D and O	0.00	1,209.00
65170 · Bank, merchant fees	0.00	4,500.34
65171 · Club Express	0.00	1,844.72
65175 · Gateway.net	0.00	683.80
65190 · Other Costs	0.00	2,539.35
65195 · Social Media Management	0.00	4,757.50
65197 · Digital Marketing	0.00	7,060.00
<b>Total 65100 · Other Expenses</b>	0.00	22,594.71
<b>67200 · Program Expense</b>		
67221 · ISA Conference	0.00	41,586.69
67227 · WAI	0.00	3,309.91
68400 · Merchandise Order	0.00	804.88
67200 · Program Expense - Other	0.00	900.00
<b>Total 67200 · Program Expense</b>	0.00	46,601.48
<b>68300 · Travel and Meetings</b>		
68310 · Board of Directors	0.00	968.28
68370 · WAI	0.00	3,142.56
<b>Total 68300 · Travel and Meetings</b>	0.00	4,110.84
<b>Total Expense</b>	0.00	164,678.83
<b>Net Ordinary Income</b>	0.00	-24,973.66



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**ISWAP**  
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	Unclassified	TOTAL
Other Income/Expense		
Other Income		
47001 - Unrealized Gain/Loss - LPL	0.00	24,430.49
Total Other Income	0.00	24,430.49
Other Expense		
80000 - Uncategorized Transactions	0.00	0.00
Total Other Expense	0.00	0.00
Net Other Income	0.00	24,430.49
Net Income	<b>0.00</b>	<b>-543.17</b>