

ISWAP
Profit & Loss
 January through December 2020

	Jan - Dec 20
Ordinary Income/Expense	
Income	
43400 · Public Support	
43410 · Corp Contributions	
43411 · General Fund	27,893.27
Total 43410 · Corp Contributions	27,893.27
43450 · Individual Contributions	
43444 · General Fund	2,837.00
43445 · Scholarship-other	5,200.00
43447 · Scholarship-FN	14,955.20
43452 · Silent Auction	3,238.04
Total 43450 · Individual Contributions	26,230.24
Total 43400 · Public Support	54,123.51
45000 · Investments	
45020 · Dividend, Interest (Securities)	7,066.32
45035 · Capital Gain Distributions	19,940.62
45045 · Capital Gains/Losses	4.77
Total 45000 · Investments	27,011.71
47200 · Program Income	
47220 · Conference	29,072.54
47228 · Book Sales	694.17
47229 · Merchandise Sales	1,528.24
Total 47200 · Program Income	31,294.95
47230 · Membership Dues	27,275.00
Total Income	139,705.17
Gross Profit	139,705.17
Expense	
60300 · Awards and Grants	71,401.00
60900 · Business Expenses	
60920 · Business Registration Fees	175.00
Total 60900 · Business Expenses	175.00

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62100 - Contract Services	
62110 - Accounting Fees	8,472.25
62140 - Legal Fees	2,620.00
62170 - Managed Account Fees - LPL	5,066.79
	16,159.04
Total 62100 - Contract Services	
65000 - Operations	
65020 - Postage, Mail	302.71
65040 - Supplies	
65043 - Membership	133.35
65040 - Supplies - Other	828.44
	961.79
Total 65040 - Supplies	
65000 - Operations - Other	2,372.26
	3,636.76
Total 65000 - Operations	
65100 - Other Expenses	
65120 - Insurance - Liability, D and O	1,209.00
65170 - Bank, merchant fees	4,500.34
65171 - Club Express	1,844.72
65175 - Gateway.net	683.80
65190 - Other Costs	2,539.35
65195 - Social Media Management	4,757.50
65197 - Digital Marketing	7,060.00
	22,594.71
Total 65100 - Other Expenses	
67200 - Program Expense	
67221 - ISA Conference	41,586.69
67227 - WAI	3,309.91
68400 - Merchandise Order	804.88
67200 - Program Expense - Other	900.00
	46,601.48
Total 67200 - Program Expense	
68300 - Travel and Meetings	
68310 - Board of Directors	968.28
68370 - WAI	3,142.56
	4,110.84
Total 68300 - Travel and Meetings	
Total Expense	164,678.83
Net Ordinary Income	-24,973.66

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Cash Basis

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Other Income/Expense	
Other Income	
47001 · Unrealized Gain/Loss - LPL	24,430.49
Total Other Income	24,430.49
Other Expense	
80000 · Uncategorized Transactions	0.00
Total Other Expense	0.00
Net Other Income	24,430.49
Net Income	<u><u>-543.17</u></u>